

About TOTANI



Leading company in manufacturing industry

For over half a century, Totani Corporation (HQ: Kyoto, Japan) has manufactured pouch and bag making machinery. Since its incorporation in 1961, Totani machines are now located in over 57 countries all over the world and are highly regarded by well-established companies.

Totani Corporation continues to excel in leading the industry in pouch making machinery.



Profile of TOTANI

Introduction of our overview



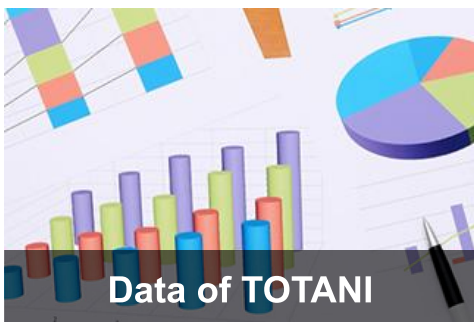
Management Principle

Management principle of President



Our Products

About our pouch and bag making machines



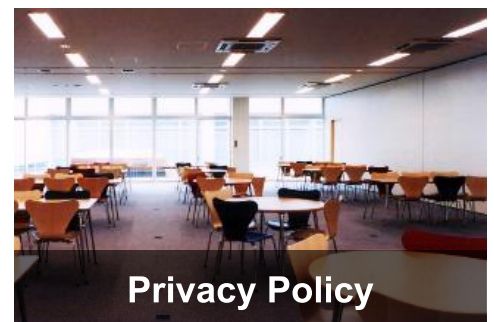
Data of TOTANI

Trend in sales volume, employee number and organizational structure



World Wide Locations

Introduction of bases and agencies for sales and technical services in the world



Privacy Policy

Our privacy policy

Profile of TOTANI

Company name	Totani Corporation	
Address	5-81 Nakakuze-cho, Kuze, Minami-ku, Kyoto 601-8213 Japan	
Phone	+ 81-75-933-7610	
Fax	+ 81-75-933-7602	
Representative director and president	Mikio Totani	
Line of business	Design, manufacture, and sale of automatic bag (pouch)-making machines	
Founded	1952	
Established	1961 (Incorporated)	
Capital	100 million yen	
Annual sales	11,800,000 thousands yen : The January, 2020 period	
Employees	219(Domestic)205 (worldwide) : as of Jan.2020	
Headquarters plant site space	Approximately 6,816 m ²	
Headquarters Plant building space	Approximately 3,990 m ²	
Export countries	Germany, France, Switzerland, Austria, Russia, Turkey, United States, Canada, Mexico, Brazil, China, Taiwan, Korea, Thailand, Indonesia, India, 57 countries including Australia	
Factories	Head office and main factory	5-81 Nakakuze-cho, Kuze, Minami-ku, Kyoto 601-8213 Japan
	West factory 1st & 2nd	5-15 Nakakuze-cho, Kuze, Minami-ku, Kyoto 601-8213 Japan
	South factory	106 Tonoshiro-cho, Kuze, Minami-ku Kyoto 601-8205 Japan
	East factory	4-44 Nakakuze-cho, Kuze, Minami-ku, Kyoto 601-8213 Japan

Management Principle

Totani can contribute to society and create new value.

Plastic film pouches are essential to various fields from ordinary package for retort food, pet food and cleanser or shampoo refill to medical package for infusion or sterilization. Totani Corporation has been supplying plastic film pouch making machines that are useful to society and are appreciated by customers for half a century.

The activities of Totani Corporation are based on the following principles.

- Manufacturing useful for human resources and environmental protection
- Manufacturing is wealth creation
- Always achieve the best performance by the original development technology. Never rely on imitation.
- Fair corporation activities
- Protect brand and save credibility
- Employee is a great asset to Totani. Totani's high-priority issue is respecting employees.

In our manufacturing, improvement of life quality and contribution to environment or energy saving are always taken into consideration. And, our manufacturing motto is to create products with the top performance purchased by customers in the world. Therefore, we challenge the development of our original technology, even if it is risky. Our manufacturing motto is to always bring out new products by ourselves, not to rely on imitation and to stick to our original development technology.

At present, the critical issue in the packaging technology field is to use less resource or energy to create reusable or recyclable products. Plastic film pouches useful for environmental protection or reduction of carbon dioxide emission attract interest from society. Then, we used our original technology to develop and disseminate Box Pouch useful for resource or energy saving or reduction of environmental load.

Manufacturing is supported by human resources. I think that newly created technologies are handed down in employees. Therefore, we recognize that the high-priority issue in management strategy is to respect employees. Then, we aim to offer challenging atmosphere or fun and proud jobs to employees.

Furthermore, we must remember credibility as enterprise. Our principle is fair jobs inside or outside Totani and fair contact with partner enterprises as well as customers. Totani Corporation values credibility, not immediate benefit. Even if our products are not in the warranty period of three years when failure occurs in them, we repair or improve them without charge to protect our brand, regardless of where responsibility lies. Reduction in quality, insufficient development capability or service degradation because of pursuit of immediate benefit erases credibility or competitive strength of our brand. We can only exist with customers or partner enterprises. Therefore, we always contact customers or partner enterprises fair and honestly.

We continue to create wealth and be a company essential to society by expanding Japanese manufacturing technology from Kyoto onto the world and solving the issues in the industry of pouch and bag making machine.

Totani Corporation moves ahead toward the next five decades.

Mikio Totani
President of Totani Corporation

About our pouch and bag making machines



Totani's original idea, technology and development, power change the common sense of pouch making.

Our pouch and bag making machines use various film materials to make pouches with storage stability and heat resistance. Totani machines make high-speed, high-quality pouches, in various shapes, which can be used in a wide range of fields. Examples are, food packing bags (retort curry and tea leaves), pouches for commodities (cleanser, etc.), pet food bags and infusion bags for the medical field. On this site, you can find the shape of pouch that you would like to make, along with product number, to search for the features, advantages, standard specifications, bag dimensions and other detailed information.

Totani products are born from original ideas.

Totani is not focused on originality for its own sake. We began our own original development when the technology, configuration system, software, or other element that we required could not be found anywhere in the world. This development and our pursuit of perfection resulted in the creation of original Totani products. As both a top company in the industry and a leading manufacturer of packaging, Totani will continue to pursue new technologies based on original ideas in the future.

A revolutionary control system that stunned the industry

In 1976, Totani developed the industry's first packaging system that operated round-the-clock using microcomputer control. At that time, even the automobile industry had not yet adopted microcomputer control.

This development was conducted using a mainframe computer through an agreement with NTT (which was at that time Dendenkoshi). A tremendous amount of time was invested in the trial-and-error development of self-diagnosis functions and other elements. In 1977, we developed the BH-600 three-side-seal automatic bag-making machine. Totani developed the image sensor and microcomputer on the hardware side, and the interface and sensor circuit with modern control logic on the software side.

Now "microcomputer control" is nothing unusual, even in household appliances. However, at that time, it was an unfamiliar word. Nonetheless, our customers praised Totani microcomputer control for its high performance and ease of use.

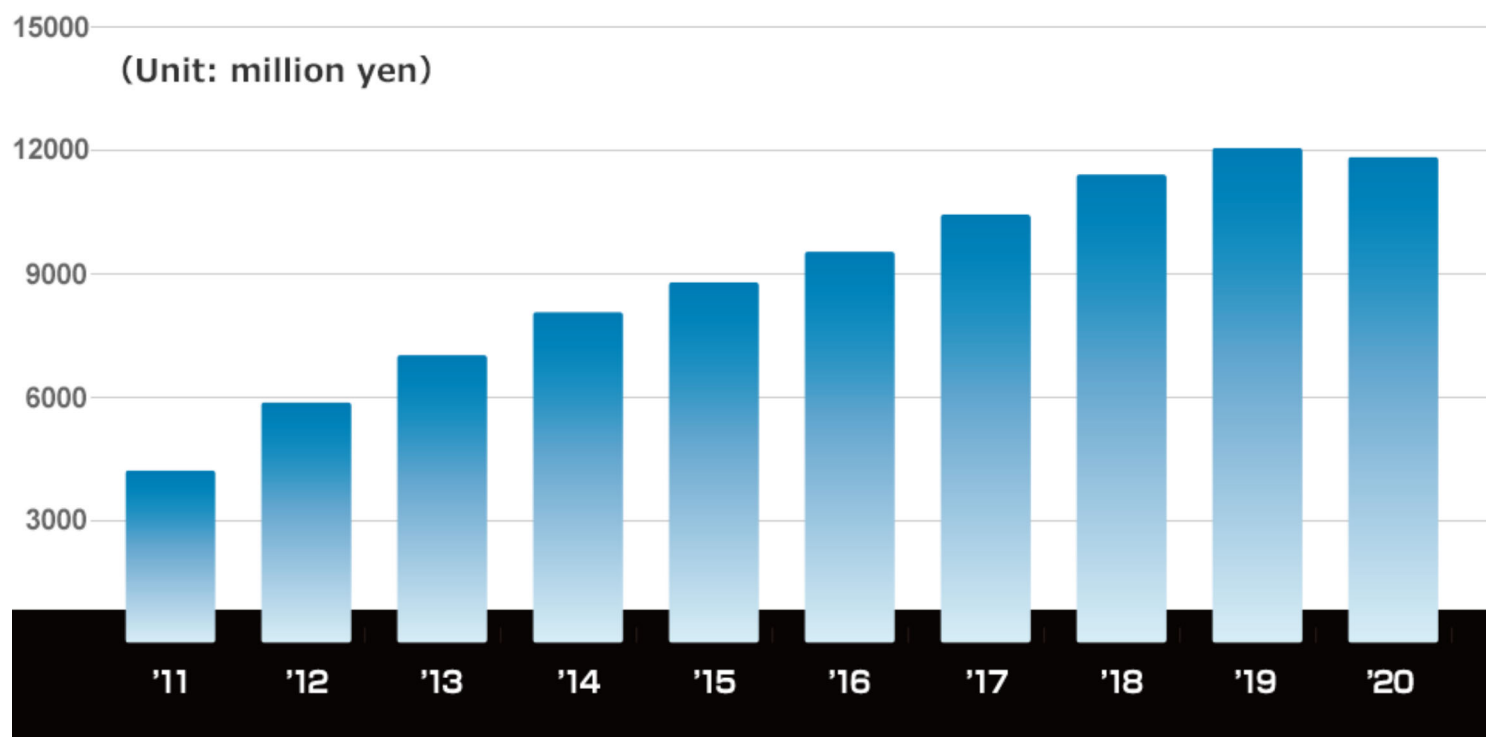
The new product of AC servo which we released in 1987 transformed the concept of control, and gave the industry a strong dose of culture shock. In 1989, we developed the heater up-down servo drive, and completed the basic form of the latest bag-making machines. An accumulation of these technologies has become the solid technological strength of Totani. Our worldwide customers recognize that Totani is the number one source for bag-making machines in the industry today.

Even overseas, "Totani" is synonymous with bag-making machines.

The international market is unforgiving in its evaluation of capabilities and cost performance, however Totani has succeeded in gaining the overwhelming support of its customers. We now export to over 50 countries, and exports account for approximately 60% of our total sales. Our customers include P&G, Dow Chemical, and a long list of other globally-recognized companies. Environmental concerns and other social contributions are an important corporate theme. Totani gives priority not just to economic efficiency, but also works to incorporate global-scale environmental concerns. From this perspective, how the pouches can be disposed of as trash is an important issue. Therefore, Totani continues to research and develop new technology for pouches, with a focus on environmental problems.

Data of TOTANI

Sales Achievements



2011	4,188,600	2016	9,526,000
2012	5,842,000	2017	10,372,000
2013	6,987,400	2018	11,380,000
2014	8,032,000	2019	12,020,000
2015	8,756,000	2020	11,800,000

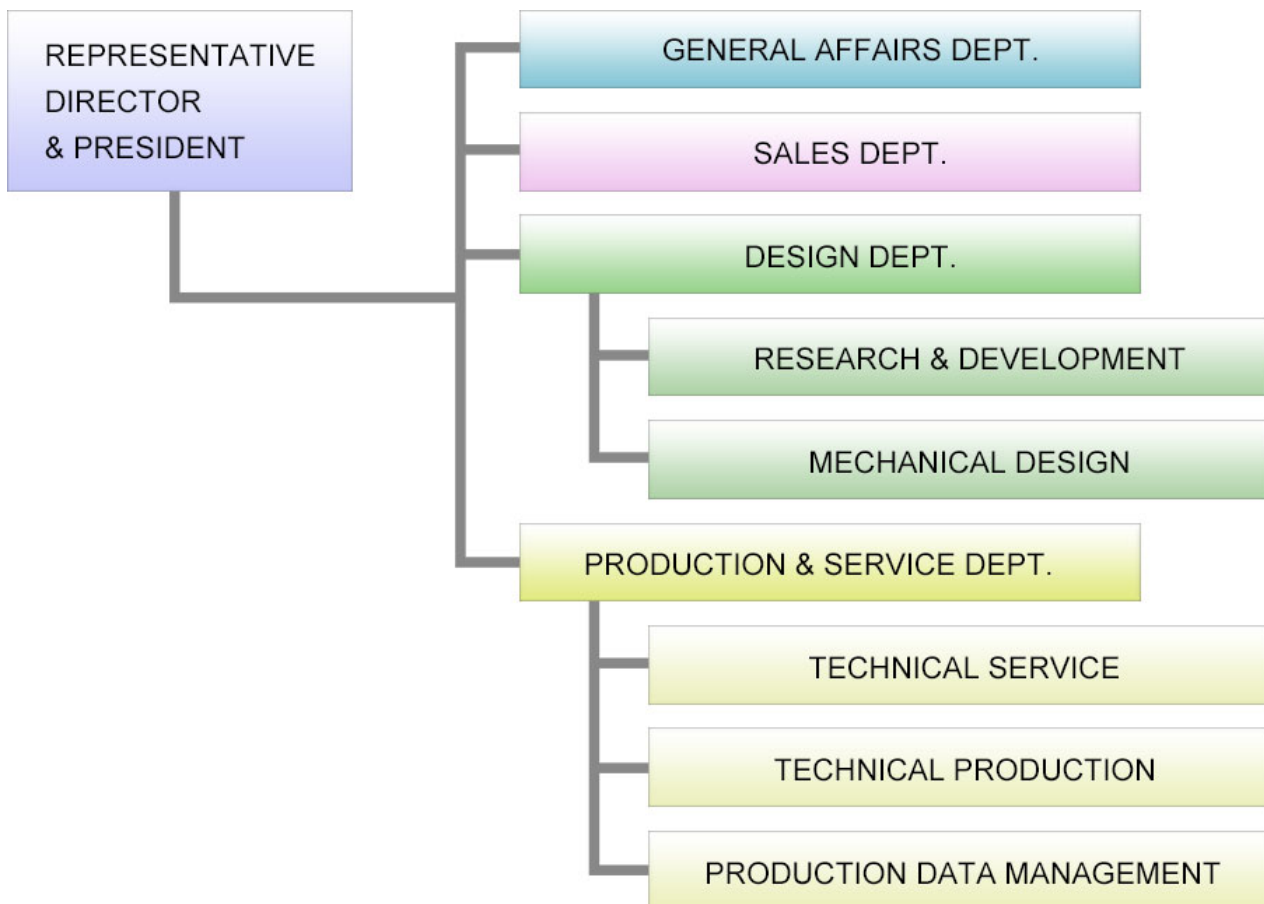
(Unit: thousands yen)

Number of patents held by Totani Corporation

Patent Pending	Domestic:13 Overseas:106 Details: United States 17, Canada 5, Austria 4, Russia 2, Thailand 3, India 27, China 7, Indonesia 2, Brazil 17, Vietnam 1, South Korea 1, Europe 15. *Before PCT application 6)
Registered Patent	Domestic:77 Overseas:189 Details: United States 33, Canada 31, Austria 31, Russia 26, India 2, China 32, Hong Kong 5, Europe 29.

As of January, 2019

Organizational Structure



World Wide Locations



Totani Corporation

Japan



5-81 Nakakuze-cho, Kuze, Minami-ku, Kyoto 601-8213 Japan



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Privacy Policy

Totani Corporation. (hereinafter referred to as "Totani") hereby establishes the following stipulations pertaining to the handling of private information in the possession of Totani, based upon Japan's Private Information Protection Law and related laws and ordinances, the guidelines and policies determined by Japanese government ministries pertaining to the said laws and ordinances, and private information protection management rules and other designations determined by Totani.

1. Totani hereby sets forth the following basic policy pertaining to the handling of private information.

- Private information in the possession of Totani shall be used only by Totani.
- Purposes for use of private information shall be specified, with notice provided to the parties in question upon acquisition of such information.
- Parties in question shall be informed of the sphere of users of private information, with the consent of such parties obtained as deemed necessary.
- A thorough system of control shall be adopted to prevent the divulgence of private information.
- Private information shall not be used for objectives outside of the stated purposes.
- Private information shall not be obtained in an illicit manner.

2. Private Information Use Purposes

Private information acquired by Totani shall be used for the purpose of supplying products, parts, services, technologies, know-how and other entities in the possession of Totani.

while notice shall be given of the use purposes at the time of acquisition.

Specific use examples include the following types of cases.

- Sales activities to supply instructions or proposals concerning products or parts handled by Totani, as well as other information concerning Totani's products.
- Service activities to furnish trial runs, maintenance, training and other support for Totani's products to customers of those products.

3. Website Information Safety Control Measures

- Totani shall manage and store private information under a strict control system, making every possible effort to strengthen the level of security to ensure that the information of the parties in question is not lost, destroyed, falsified or divulged to third parties.
- When being supplied with private information, Totani shall take precautions against illicit access by third parties by encrypting information through the Secure Sockets Layer (SSL) scheme or other means, in striving to maintain safety within a rational sphere.
- Totani shall not assume responsibility in the rare event of damages suffered by the parties in question or third parties as a result of illicit actions by hackers or others that exceed the sphere of the security measures in force.

Totani Corporation

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